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Terry Dolan Named Generac® Power Systems' Senior Vice President of Sales

WAUKESHA, Wis., February 18, 2010 – [Generac Power Systems, Inc.](#), Waukesha, Wis., a leading manufacturer of backup power generation equipment, recently announced Terry Dolan has joined as Senior Vice President of Sales.



“Terry will be instrumental in managing Generac’s complex sales channel and helping to build our global presence,” said Aaron Jagdfeld, president and chief executive officer, Generac. “Based on the tremendous growth Generac has experienced in the past few years, I am confident Terry will help continue to drive sales of Generac products and motivate our sales team to exceed revenue projections.”

Dolan has extensive experience working in complex, engineered product environments, as well as multifaceted channel experience. Before joining Generac, Dolan helped to lead and implement the sales and marketing strategies on a global level for major manufacturing companies in the U.S.

Dolan commented, “I am excited to join the team of such an established, successful brand and assist with the growth of Generac’s existing sales strategy to not only help Generac expand in North and South America but in other international markets as well.”

Most recently, Dolan has served as the Senior Vice President, Marketing and Business Development for Boart Longyear, the world’s leading integrated minerals exploration services provider and drilling products manufacturer. There, he was responsible for driving strategic growth for both the drilling services and product business and had global responsibility for acquisitions, divestitures and strategic planning.

Previously, Dolan worked for Ingersoll Rand (IR), Davidson, N.C., the leading diversified industrial company providing products, services and integrated solutions to industries ranging from transportation and manufacturing to food retailing, construction and agriculture. At IR,

Dolan held the Director of Commercial Marketing & Business Development position until he was promoted to Vice President, Sales & Marketing, IR Brand and finally to Vice President, Company-Owned Stores and ReMarketing where he led two global businesses within the IR Construction Technologies Sector.

Dolan is a graduate of Concordia University, Mequon, Wis., with a degree in Business Management and Communications. Dolan recently moved to the Milwaukee area from Huntersville, N.C.

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About Generac (NYSE: GNRC)

Since 1959, Generac has been a leading manufacturer of backup power generation products serving residential, light commercial and industrial markets. Generac's power systems range in output from 800 watts to 9 megawatts and are available through a broad network of independent and industrial dealers, retailers and wholesalers. Generac is a proud supporter of the Home Safety Council and earned the Good Housekeeping Seal in 2009. For more information on Generac and its extensive line of both portable and automatic generators, visit www.GENERAC.com.

GEN/0210/03